

Annual budget 2024	Buget Anual 2024	
Currency: RON	Moneda de raportare: RON	Farmavet
Profit & Loss Account	Cont de profit si pierdere	B24
NET SALES VALUE	Cifra de afaceri neta	389,346
Cost of merchandise	Cost cu marfurile	(275,283)
Cost of Raw & Packaging Materials	Cost cu materiile prime si ambalajele	-
Production Direct costs	Costuri de productie directe	-
Production Overheads	Costuri de productie indirecte	-
GROSS MARGIN	MARJA NETA (GM)	114,063
<i>GM as % of net sales</i>	<i>GM din cifra de afaceri neta</i>	29%
Supply Chain costs	Costuri de logistica si depozitare	(30,873)
Sales & Marketing costs	Costuri vanzari si marketing	(72,179)
Scientific & Compliance costs	Costuri de asigurarea calitatii si conformitatii	(1,060)
G&A costs	Costuri general administrative	(11,677)
EBITDA (full running business)	Rezultat operational, inainte de amortizare	(1,726)
<i>EBITDA as % of net sales</i>	<i>Rezultat operational, ca % dincifra de afaceri neta</i>	0%
Provisions & one-offs	Provizioane	(1,321)
Depreciation & Amortisation Other	Amortizare	(4,485)
EBIT	Rezultat operational, dupa amortizare	(7,532)
<i>EBIT as % of net sales</i>	<i>Rezultat operational, ca % dincifra de afaceri neta</i>	-2%
Non core busienss items	Rezultat net, exceptional	(63)
Net financial cost	Rezultat net financiar	(2,654)
Taxes on profit	Impozit pe profit	(1,351)
Net Income	Profit net	(11,600)
<i>Net Profit as % of net sales</i>	<i>Profit net, ca % din cifra de afaceri neta</i>	-3%